

**Corrigendum to Request for Proposal (RFP) for  
“Selection of Managed Service Provider for  
Implementation of Enterprise Business System in  
Five Major Indian Ports”**

**Bid Reference # IPA/ICTD/ERP/2016**

Dated: 12 April 2017



**I** Indian  
**P** Ports  
**A** Association

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S.No.	RFP Volume	Page#	Clause#	Older Clause			Revised Clause		
1	Vol 1	Pg 7-8	Request for Proposal Data Sheet	Date of Submission: 17 April 2017 15:00 HRS  Last date and time (deadline) for receipt of Bid fees and EMD in response to tender notice: 17 April 2017 15:00 HRS  Date, time and venue of opening of Technical Proposals received in response to the tender notice: 17 April 2017 at 16:00 HRS, IPA Office, New Delhi			Clause modified:  Date of Submission: 27 April 2017 15:00 HRS  Last date and time (deadline) for receipt of Bid fees and EMD in response to tender notice: 27 April 2017 15:00 HRS  Date, time and venue of opening of Technical Proposals received in response to the tender notice: 27 April 2017 at 16:00 HRS, IPA Office, New Delhi		
2	Vol 1	Pg 29	Clause 4.5 S.No.10	Required documentary evidence: Details of Experience of OEM / Project Citation for projects supported with Work order and Proof of Go-live / Project completion certificates from client. Please provide details as per format "PQ Form 5"			Clause modified:  Required documentary evidence: Details of Experience of OEM / Project Citation for projects supported with Work order and Proof of Go-live / Project completion certificates from client. Please provide details as per format "PQ Form 5"  Or,  Self-declaration providing client details and scope of work from authorised signatory of OEM.		
3	Vol 1	Pg 54	Clause 6.2 -Payment terms for a port – Code INF.1 EUC	Max pay-out percentage of PORT-SHARE of the component	Payment applicability condition	Payment applicability not before	Max pay-out percentage of PORT-SHARE of the component	Payment applicability condition	Payment applicability not before
				40% (3 pay-outs during Phase I (Implementation))	Milestone Pay-out- 40% of equipment cost on supply of equipment for	Wave 1: T + 4 months Wave 2: T + 10 Months	50% (3 pay-outs during Phase I (Implementation))	Milestone Pay-out- 50% of equipment cost on supply of equipment for	Wave 1: T + 4 months Wave 2: T + 10 Months

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				respective wave on actuals Payment for Wave 1 cannot exceed 50% of PORT-SHARE and 90% for Wave 2	Wave 3: T + 13 Months  respective wave on actuals Payment for Wave 1 cannot exceed 50% of PORT-SHARE and 90% for Wave 2
				40% (3 pay-outs during Phase I (Implementation))  Milestone Pay-out-40% of equipment cost on installation of equipment for respective wave on actuals Payment for Wave 1 cannot exceed 50% of PORT-SHARE and 90% for Wave 2	Wave 1: T + 4 months Wave 2: T + 10 Months Wave 3: T + 13 Months  40% (3 pay-outs during Phase I (Implementation))  Milestone Pay-out-40% of equipment cost on installation of equipment for respective wave on actuals Payment for Wave 1 cannot exceed 50% of PORT-SHARE and 90% for Wave 2
				Balance 20%  Milestone Pay-Out-Balance 20% of INF.1 & EUC at completion of Phase II (Stabilization and baseline)	T+ 18 Months  Balance 10%  Milestone Pay-Out-Balance 10% of INF.1 & EUC at completion of Phase II (Stabilization and baseline)
4	Vol 1	Pg 54	Clause 6.2 -Payment terms for a port - Note	The bidder(s) has to ensure that their financial proposal is structured in such a way that the costs during Implementation Phase quoted in the project do not exceed more than 45% of total costs of the project. In case the bidder quotes higher figures towards capital costs the same shall be restricted to 45% while making payments towards Implementation Cost. Any value quoted towards Implementation Costs over and above 45% limit will be paid in equal quarterly instalments for	Clause modified:  The bidder(s) has to ensure that their financial proposal is structured in such a way that the costs during Implementation Phase quoted in the project do not exceed more than 50% of total costs of the project. In case the bidder quotes higher figures towards capital costs the same shall be restricted to 50% while making payments towards Implementation Cost. Any value

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				next five years along with quarterly payment for each quarter during the Operations and Maintenance Phase.	quoted towards Implementation Costs over and above 50% limit will be paid in equal quarterly instalments for next five years along with quarterly payment for each quarter during the Operations and Maintenance Phase.

In accordance with the S.No. 3 of Corrigendum-5, the indicative payment schedule shall be revised as below -

<u>Indicative payment schedule for each port subject to fulfilment of conditions as specified in the RFP</u>																			
Code	Phase I - Implementation															Phase II		Phase III - Operations & Maintenance	
	M1	M2	M3	M4	M5	M6	M7	M8	M9	M10	M11	M12	M13	M14	M15	M16	M17	M18	Equal Quarterly Pay-out at end of quarter
APP.1				45%						36%			9%					10%	
APP.2																			5%*20 quarters
APP.3		10%			3%	6%					3%	6%		3%	6%			18%	2.25%*20 quarters
INF.1 & EUC				45%						36%			9%					10%	
INF.2 & EUC (AMC)																			5%*20 quarters
CCI									4.16%			4.16%			4.16%			4.16%	4.166%*20 quarters
CCI									4.16%			4.16%			4.16%			4.16%	4.166%*20 quarters
NWI.1				40%						32%			8%					20%	
NWI.2																			5%*20 quarters
NWI.3						18%						18%			18%			10%	1.8%*20 quarters
BWR.1									4.16%			4.16%			4.16%			4.16%	4.166%*20 quarters
BWR.2									4.16%			4.16%			4.16%			4.16%	4.166%*20 quarters

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<u>Indicative payment schedule for each port subject to fulfilment of conditions as specified in the RFP</u>																				
Code	Phase I - Implementation															Phase II			Phase III - Operations & Maintenance Equal Quarterly Pay-out at end of quarter	
	M1	M2	M3	M4	M5	M6	M7	M8	M9	M10	M11	M12	M13	M14	M15	M16	M17	M18		
CAC																				5%*20 quarters
DNS																				At actuals
Operation Centres																				
CIH						80%												20%		
PSR							80%											20%		
PSC						80%												20%		
PIH						80%												20%		
PCC							80%											20%		
TRI					80%													20%		
DIC							80%											20%		
AMC for operation centres																				
CIH																				5%*20 quarters
PSR																				5%*20 quarters
PSC																				5%*20 quarters
PIH																				5%*20 quarters
PCC																				5%*20 quarters
TRI																				5%*20 quarters
DIC																				5%*20 quarters
MAS.1				40%							32%			8%					20%	
MAS.2																				5%*20 quarters
MOP																				At actuals